

AR Optimization Checklist: A Quick Litmus Test for RCM Readiness

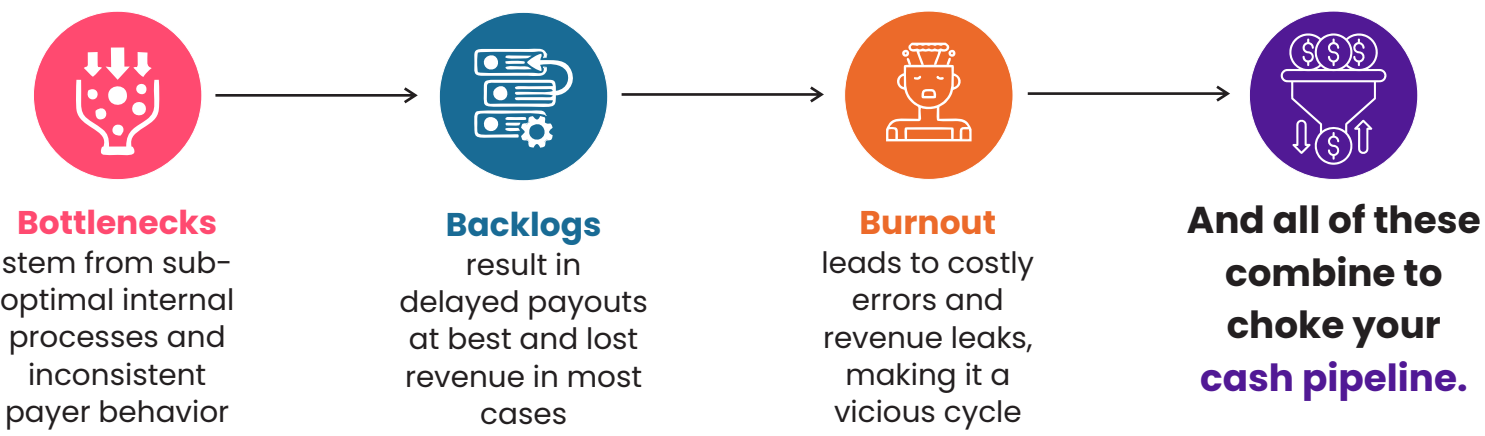
Bottlenecks, Backlogs, Burnout, and Beyond

There are a few cold, hard truths about revenue cycle management (RCM) that we can all agree on. One of them is: accounts receivable (AR) doesn't age like fine wine. On the contrary, the longer a claim sits open, the harder and costlier it becomes to collect.

As claims age, critical follow-ups fall behind, your team gets swamped with unnecessary medical records requests and incorrect denials, and before you even know it—your cash flow is gasping for air.

And it doesn't end with a backlog; it snowballs into a full-blown bottleneck that burns out your best people and chips away at your revenue.

Let's break it down:



That's why an AR health check becomes imperative to understand **what's stuck, where it's stuck, and why it's stuck**—so you can fix it before it hits your bottom line.

It's time you check if you're truly in control of your revenue—or just patching holes. And it starts with evaluating whether your people, process, and technology are working in harmony or not.

No.	Ask Yourself	Yes	No
1.	Are we segmenting AR by aging buckets and prioritizing ROI-and impact -driven claims to collect faster?	<input type="checkbox"/>	<input type="checkbox"/>
2.	Are we effectively managing rejections and denials , and processing medical record requests within stipulated TATs?	<input type="checkbox"/>	<input type="checkbox"/>
3.	Is our department adequately staffed and structured to efficiently handle the current claims volume?	<input type="checkbox"/>	<input type="checkbox"/>
4.	Do we have robust SOPs to reduce rework and delays—and are we regularly updating them based on evolving payer behavior?	<input type="checkbox"/>	<input type="checkbox"/>
5.	Are we identifying and addressing root causes of denials to prevent recurring issues from piling up?	<input type="checkbox"/>	<input type="checkbox"/>
6.	Do we have a feedback loop with the front-end team to address recurring issues and prevent revenue leaks?	<input type="checkbox"/>	<input type="checkbox"/>
7.	Are our appeals templates standardized, data-backed , and proven to overturn denials?	<input type="checkbox"/>	<input type="checkbox"/>
8.	Are we reviewing key metrics like AR days, denial rate, and cost to collect a claim regularly?	<input type="checkbox"/>	<input type="checkbox"/>
9.	Do we have robust reporting and analytics in place to flag issues early and respond proactively?	<input type="checkbox"/>	<input type="checkbox"/>
10.	Are we leveraging automation and AI to reduce grunt work and resolve claims more efficiently?	<input type="checkbox"/>	<input type="checkbox"/>

If you're checking "No" on more than a few – we're here to help bridge the gaps.

Optimizing AR the Smarter Way

At [Jindal Healthcare](#), we understand AR isn't just about chasing payments—it's about recovering revenue strategically, by plugging revenue leaks and fixing inefficient workflows, to boost reimbursements and cut costs.

By bringing together the trifecta of **people, process, and technology** into [our RCM services](#), we help healthcare providers clear their AR backlogs, fix bottlenecks, maximize revenue, and improve costs—all while reducing their burnout.

PEOPLE

Empower. Enable. Elevate.

- Seasoned experts minimize the number of touches to get your claims paid faster
- Single-client focus, so they don't get constantly trained on your dime
- Live, onshore support so you get your answers fast

PROCESS

Standardize. Streamline. Scale.

- Custom SOPs aligned to payer policy shifts
- Root cause analysis and feedback-driven workflows to reduce denials and delays
- Battle-tested appeal templates for higher revenue recovery rates

TECH

Analyze. Act. Accelerate.

- Propensity-to-pay AI for targeted, high-yield collections
- Decision tree logic to help resolve claims faster
- Intelligent dashboards that put KPIs front and center to drive improvements

The Jindal Healthcare Impact

60%
Reduction in 90+ Days Aging

35%
Boost in Average Revenue

50%
Drop in Cost to Collect

Let's reclaim your revenue—faster.



[Talk to our RCM experts today](#)